

Sabin POSEA

Business Development Manager- Eximprod

Sabin Posea is Business Development Manager at Eximprod, a Romanian technology and engineering group active in energy infrastructure, automation, digitalization, renewable energy, and smart grid solutions. He has more than 20 years of experience in software development, automation, SCADA systems, IoT technologies, and energy digitalization.

Throughout his career, he has contributed to the development and deployment of advanced solutions for power utilities, critical infrastructure, and digital energy systems, supporting the modernization and resilience of electricity networks. His expertise spans business development, innovation management, smart grids, cybersecurity, artificial intelligence applications, and the integration of IT and OT technologies in the energy sector.



Sabin holds an Engineering degree in Automation and Industrial Informatics from the University POLITEHNICA of Bucharest and is actively involved in promoting innovation and digital transformation across the energy industry.